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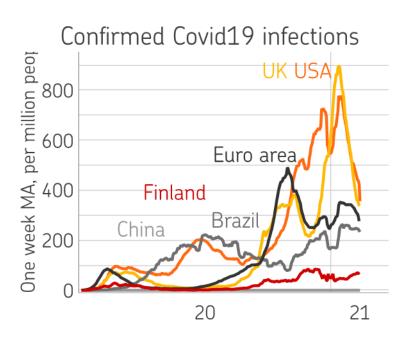
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## In Finland coronavirus crisis has been subdued



- Globally, Finland has fared well during the coronavirus crisis with some of the lowest reported rates as of end of January 2021 (46,000 cases and 685 deaths).
  - As of end-January 2021, Finland had 8,456 cases per 1 mn population.
- Compared to 30 other European countries, Finland's GDP growth in Q2/2020 compared to Q1/2020 was affected the second least (decline of 4.4%).

Updated: 5 February 2021 Sources: Macrobond, WHO, ECDC, OP

Source: OECD



# Forecasts for Finland and the euro area Published on 26 January 2021

	2019	2020	2021f	2022f	
GDP volume, annual growth %					
Finland	1.1	-2.9	3.0	2.6	
Euro area	1.3	-6.0	4.7	3.5	
Unemployment rate, %					
Finland	6.7	7.8	7.7	7.2	
Euro area	7.6	7.8	8.0	7.5	
Current account balance, % of GDP					
Finland	-0.2	0.8	0.1	0.2	
Euro area	3.1	2.6	2.6	2.8	
General government net lending, % of GDP					
Finland	-1.0	-5.3	-4.5	-3.7	
Euro area	-0.6	-8.8	-6.4	-4.7	
General government debt, % of GDP					
Finland	59.3	69.0	70.3	70.8	
Euro area	85.9	101.1	102.9	104.1	
Inflation, %					
Finland	1.0	0.3	0.8	1.0	
Euro area	1.2	0.3	0.6	1.0	

Sources: Statistics Finland, Eurostat, OP

## Finnish housing market is stable

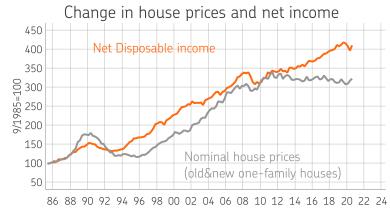
### Characteristics of Finnish housing market

- Fully-amortizing housing market
- Average maturity of a new home loan 21 yrs 6 mths in December 2020
- 98% of home loans tied to variable interest rates in December 2020
  - Stress-tested with 6% interest rate in 25 years' maturity at OP
- Home loan cap (LTC) was restored to 90% (95% for first-home-buyers) from 85% due to COVID-19 related support actions for housing market in late June 2020
- Home ownership rate 66% at YE2019
  - Rental market: around 50% municipalities/subsidized and around 50% privately financed/non-subsidized (of which 30% private investors, 20% professional investors)
- Average price of an old dwelling 2,207 €/sq m in November 2020

(3.0% y-o-y, preliminary information)

- 3,999 €/sq m in Helsinki Metropolitan Area (+6.0%)
- 1,647 €/sq m in rest of Finland (+0.0%)

Change in nominal house prices in relation to average net income

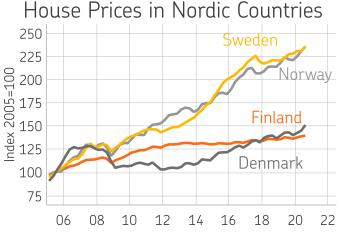


Source: Macrobond, OP



# Average house prices and households' debt

In Finland, the coronavirus has not affected housing prices as much as expected

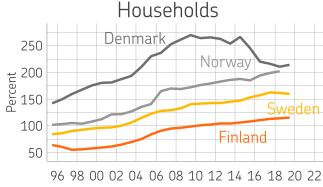


Source: Macrobond, OP, Eurostat

The House Price Index (HPI) measures price changes of all residential properties purchased by households (flats, detached houses, terraced houses, etc.), both new and existing.

Latest values: Q3/2020

## Gross Debt-To-Income Ratio of



Source: Macrobond, OP

Gross debt-to-income ratio of households is defined as liabilities divided by gross disposable income with the latter being adjusted for the net change in pension entitlements.

Latest values: Finland, Sweden & Denmark 2019. Norway 2018



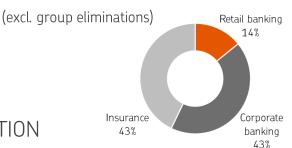


# Co-operative OP Financial Group

TOTAL ASSETS

**EARNINGS BEFORE TAX** 

€160 bn



SOLID CAPITAL POSITION

18.9% 21.7% 7.8%

CFT1 ratio

Capital adequacy ratio

Leverage ratio

### LEADING MARKET SHARES

34.9% 38.6% 33.5% 17.6%

(YE2019)

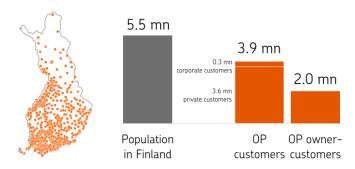
In Non-life Insurance In Life Insurance (YE2019)

In Loans (June 2020) In Deposits (June 2020)

JOINT LIABILITY

Central institution, OP Cooperative, and the member credit institutions (incl. both issuing entities) of the amalgamation are jointly liable for each others' debts and commitments, by virtue of the Finnish law.

### FINNISH RISK EXPOSURE



### HIGH CREDIT RATINGS

Moody's Aa3 Moody's Aaa S&P AA-

OP Corporate Bank plc

S&P AAA

OP Mortgage Bank's covered honds

# Key financials FY2020

Main P&L line items

Group EBT €785 mn (-6.3%) Retail banking EBT €115 mn (-51.2%) Corporate banking EBT €349 mn (12.5%) Insurance EBT €348 mn (-6.5%) Other operations EBT €3 mn

Total income

€3,103 mn (-2.5%)

NII €1,284 mn (+3.5%) Net insurance income €572 mn (+35.9%)

Net commissions and fees €931 mn (-0.5%) Net investment income €184 mn (-65.3%)

Total expenses

€1,839 mn (-3.4%)

Personnel costs €715 mn (-8.6%) Development cost impact €183 mn (183)

Majority of OP's personnel's statutory earnings-related pension insurance was transferred to Mutual Pension Insurance Company Ilmarinen at YE2018. The rest of these pension insurance liabilities transferred at YE2020 which decreased personnel costs by €96 mn in 2020. Without the transfer personnel costs increased by 3.7%.

Volumes (y-on-y growth)

Home loans

€40.0 bn (+1.2%)

Corporate loans

€22.6 bn (+0.3%) Housing company loans

€9.9 bn (+7%)

Loans, total

€93.6 bn (+2.4%)

Deposits, total

€70.9 bn (+10.8%)

Insurance premium revenue €1.506 mn (+1.9%)

Assets under management

€89 bn (+7.2%)

Outlook 2021

OP Financial Group's earnings before tax for 2021 are expected to be lower than in 2020.

Exceptional uncertainty caused by the coronavirus pandemic increased impairment loss on receivables and weakened net investment income in 2020.



# The coronavirus pandemic affected OP's core business operations in different ways

## Banking

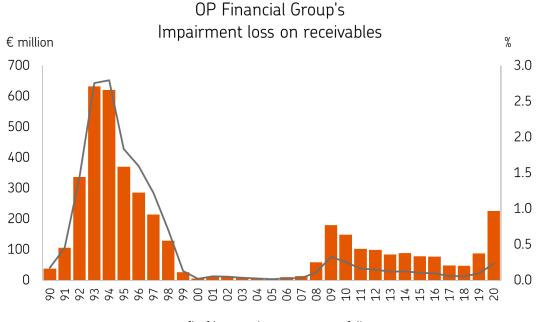
- Applications for loan repayment holiday and loan repayment schedule modifications in 2020
  - Private customers: over 200,000 applications
  - Corporate loans: over 20,000 applications
- All applications aren't caused by coronavirus crisis. The number of repayment holiday applications returned to its pre-pandemic level in the summer.
- After the restrictions set due to the pandemic were easened, loan demand started to bounce back at end-May 2020

### Insurance

- The coronavirus pandemic increased the number of travel and business interruption insurance claims filed during the spring
- In many other insurance lines, the number of claims decreased as a result of lower activity in general
- The number of claims approached the prepandemic level in the autumn
- Claims incurred as a result of the pandemic totalled €37 million.



# Impairment loss on receivables up due to coronavirus crisis and the new DoD



-% of loan and guarantee portfolio

## 2020:

€225 mn (87) i.e. 0.23% (0.09) of loan and guarantee portfolio

Increase in impairment loss on receivables mainly caused by the coronavirus crisis (€88 mn) and the new DoD (€44 mn)





# OP Mortgage Bank (OPMB)

### OPMB in brief

- 100% owned subsidiary of OP Cooperative
- Covered bond issuing entity of OP Financial Group
- Special-purpose bank and a funding vehicle for the OP member cooperative banks
- Covered bond ratings: AAA (S&P), Aaa (Moody's)
- EMTCN programme of €20 bn qualifies for the ECBC Covered Bond Label

### Harmonized Transparency Template





https://www.op.fi/op-financial-group/debt-investors/issuers/op-mortgage-bank/cover-asset-pool

https://www.coveredbondlabel.com/issuer/6/

### OPMB & Joint liability

- OPMB fully benefits from the joint liability among OP Cooperative and the member credit institutions, based on the Act on the Amalgamation of Deposit Banks
- However, since assets in OPMB's Cover Asset Pool are ring-fenced, the noteholders have the right to receive
  what is due to them before all other creditors

# Operating model and roles

MORTGAGE BORROWER



### OP MEMBER COOPERATIVE BANKS

Loan origination Servicing

### OP COOPERATIVE

Accounting
Debt collection
Legal affairs & Compliance
Risk management
Support functions



IT service production
Product and service development
Support functions



Collateral is transferred to OPMB cover pool via intermediary loan process

### OP MORTGAGE BANK

Bond issuance
Investor reporting
Loan selection\*
Pool management and analysis



Issues under the programme

DEBT INVESTORS



### OP CORPORATE BANK PLC

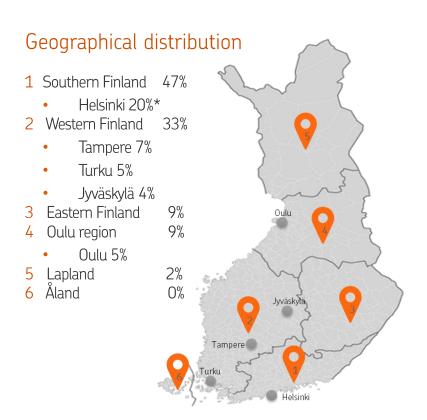
Swap counterparty (interest rate risk management)
Short-term funding provider
Legal issues/capital markets



<sup>\*</sup> Basic lending criteria for the Group are set by OP Cooperative. OP Mortgage Bank has additional loan selection and cover pool eligibility criteria.
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## Main Features of OPMB Cover Asset Pool as of YE2020

- Collateralized by Finnish mortgages
- Current balance €15.7 billion
- Weighted Average indexed LTV of 47%
- Average loan size of approximately €53,232
- No loans over 60 days in arrears ongoing
- Variable interest rates: over 98% of all loans
- Hedging agreements in place in order to mitigate interest rate risk
- Total amount of covered bonds issued €13.665 billion



<sup>\*</sup>City-specific figures are percentages of the whole of Finland



# OPMB Cover Asset Pool Rating Buffers

## Standard & Poor's: AAA (Stable)

- 3 unused notches of jurisdictional support
- 2 unused notches of collateral based uplift
- Key scores (as at 31 December 2020)
  - Available Credit Enhancement: 29.61%
  - Target Credit Enhancement: 4.96%
  - Credit Enhancement (OC) commensurate with AAA rating: 2.5%
  - WAFF\*: 17.87%
  - WALS\*\*: 7.23%

## Moody's: Aaa (Stable)

TPI\*\*\* Leeway 5 notches

- Key scores (as at 31 December 2020)
  - CR-A\*\*\*\*: Aa2(cr)
  - CB Anchor: CR-A + 1 notch = Aa1
  - TPI: Probable-High
  - Collateral Score post-haircut: 3.4% (cap 5.0%)

Source: Moody's Investors Service Ltd., Performance Overview, OP Mortgage Bank, Mortgage Covered Bonds 2, 23 July 2020



<sup>\*</sup> Weighted-average foreclosure frequency

<sup>\*\*</sup> Weighted-average loss severity

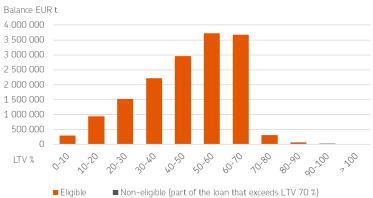
Source: Standard & Poor's Global Ratings Europe Limited, Transaction Update: OP Mortgage Bank, 17 September 2019

<sup>\*\*\*</sup> Timely payment indicator

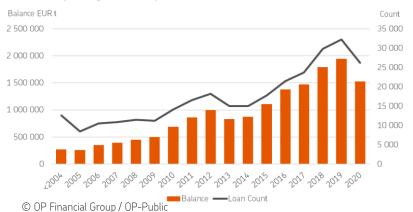
<sup>\*\*\*\*</sup> Counterparty risk assessment

## OPMB Cover Asset Pool

### Loans by LTV

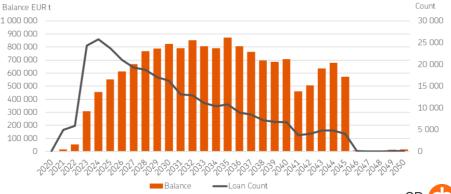


### Loans by origination year



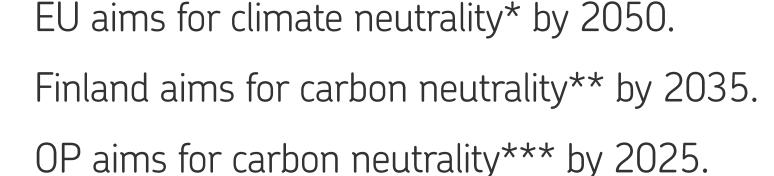
- Total assets €15.72 billion
- Eligible Cover Pool assets €15.70 billion
- Weighted average indexed LTV of 47%
- Over-collateralization 14.9% Eligible only

### Loans by maturity









Emissions from OP's own operations have fallen by approximately 49% from 2011.

Sources: the Ministry of the Environment <a href="http://www.ym.fi/en-US/The\_environment/Climate\_and\_air/Mitigation\_of\_climate\_change/National\_climate\_policy">http://www.ym.fi/en-US/The\_environment/Climate\_and\_air/Mitigation\_of\_climate\_change/National\_climate\_policy</a>
Finland's Integrated Energy And Climate Plan <a href="http://julkaisut.valtioneuvosto.fi/handle/10024/161977">https://julkaisut.valtioneuvosto.fi/handle/10024/161977</a>
European Commission: <a href="https://ec.europa.eu/clima/policies/strategies/2030">https://ec.europa.eu/clima/policies/strategies/2030</a> en



<sup>\*</sup>Includes all GHGs; water vapour (H20), carbon dioxide (C02), nitrousoxide (N20), methane (CH4) and ozone (O3) being the primary ones in the Earth's atmosphere

<sup>\*\*</sup>Includes CO2 emissions

<sup>\*\*\*</sup>Meaning zero emissions from the energy and fuels that OP uses (Scope 1 and Scope 2) and also helping customers reduce their emissions

# OP Financial Group's Corporate Responsibility Programme



We promote the management of personal finances and prosperity in all age groups.



We support sustainable development and mitigating climate change and help adapt to it.



We create jobs, promote physical activity, provide security and help build wellbeing in Finland. We promote local economic vitality.



We use customer data and Al transparently, in the best interest of our customers.

Accessibility and having the best customer experience across all channels are at the core of developing our services.



# OP is highly committed to Corporate Responsibility

### International ESG commitments



UN Environment Programme Finance Initiative (UNEP FI), Principles for Responsible Banking – signed in 2019

Commitment to align portfolios to reflect and finance low-carbon, climate-resilient economy required to limit global warming to well-below 2, striving for 1.5 degrees Celsius, in accordance with the Paris Agreement Collective Commitment to Climate Action — signed in 2019

Commitment to monitor lending in accordance with the principles on sustainable and low-carbon economy, stated in Paris Agreement



Equator Principles - signed in 2016

Project financing that manages risks related to environmental issues and social responsibility



Montréal Carbon Pledge – signed in 2015

Measuring the carbon footprint of funds and complying with CDP's climate change, water and deforestation initiatives



UN Global Compact initiative – signed in 2011

10 principles on human rights, labour standards, environment and anti-corruption



UN Principles for Responsible Investment (UNPRI) – signed in 2009

Commitment by OP Asset Management Ltd, OP Fund Management Company Ltd and OP Real Estate Asset Management Ltd



OECD Guidelines for Multinational Enterprises

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# ESG participation & cooperation

- Finland's Sustainable Investment Forum (FINSIF)
- Climate Leadership Coalition (CLC)
- Global Compact Network Finland
- International Capital Markets Association's (ICMA) Green and Social Bond Principles
- Partnership agreement with Climate Bonds Initiative (CBI)
- CR network of the Finnish Business & Society association (FIBS)
- CR Working Group of the European Association of Co-operative Banks (EACB)
- · CR Working Group of Finance Finland
- EEMI (Energy efficiency Mortgages Initiative)
- Pohjola Insurance Ltd & Hope Finland cooperation
- OP Asset Management Ltd: official supporter of The Task Force on Climate-related Financial Disclosures (TCFD)



# ESG Ratings - OP is among the top performers in the banking sector

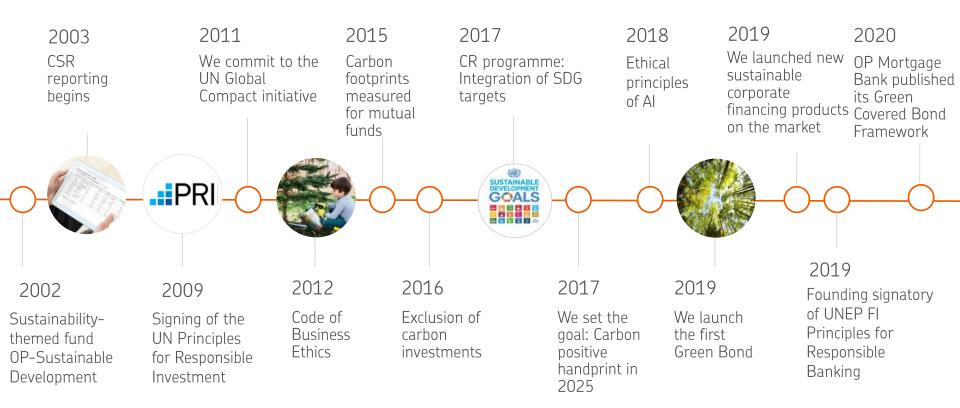
Dating

Rating Agency	Rating	Range
MSCI (	А	CCC to AAA
SUSTAINALYTICS	16.0 (low risk)	100 to 0 (severe to negligible risk)
ISS ESG ⊳	C-	D- to A+
DISCLOSURE INSIGHT ACTION	Α-	D- to A
vigeeiris	53	0 to 100
imug (OP Mortgage Bank)	В	D to AAA



Dating Agancy

# OP's CR measures during recent years





### Examples of

# OP's actions to promote sustainability in 2020

The value of sustainabilitylinked loans, green loans and limits granted to corporate customers

€1,523 million.

OP Mortgage Bank published a

# Green Covered Bond Framework.

OP Finnfund Global Impact
Fund I raised a total of
€135 million in
commitments in the first
two rounds of funding in
2020.

OP Corporate Bank acted as an

issuing bank in three out of four green bonds issued by companies in Finland.

The three bond issuers were Tornator (€350 million), SATO (€350 million) and Stora Enso (€500 million).

OP Real Estate Asset Management signed the Net Zero Carbon Buildings commitment and seeks to achieve zero carbon emissions for its real estate portfolio by 2030.

In 2020, OP Real Asset Management installed 12 new solar power stations for its properties and switched to renewable electricity.



# Green covered bonds support OP's mission

## Responsibility

- Strengthening OP's responsible role in the Finnish society
- Promoting one of the 4 key themes and commitments of OP's CR programme – Fostering sustainable economy

### Retail banking

- Conducting business in a responsible manner: understanding mortgage customers' ESG risks better, while integrating sustainable policies into retail lending
- Providing customers with services that enable sustainable choices

### **Funding**

- Diversifying the funding sources
- Expanding the investor base
- Responding to markets' green bond demand

### OP's values







People First

Responsibility

Succeeding Together

Our mission is to promote the sustainable prosperity, security and wellbeing of our owner-customers and operating region, and this is embedded into everything we do.



# OPMB entered the Green Covered Bond market in March 2021

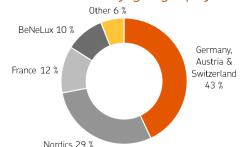
#### Green Covered Bond in brief

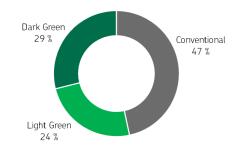
Issuer	OP Mortgage Bank
Issuer ratings	Aaa (stable) by Moody's, AAA (stable) by S&P
ISIN	XS2324321368
EMTCN series number	26
Nominal amount	EUR 750 million
Issue type	Covered Bond (under the OPMB Green Covered Bond Framework)
Use of Proceeds	Green buildings
Pricing date	18.3.2021
Issue date	25.3.2021
Maturity date	25.3.2031
Coupon (annual)	0.05%
Listing	Euronext Dublin
Second Party Opinion	Sustainalytics

### The transaction was successful Green distribution (allocation)

 The €750 mn bond was over-subscribed by more than twice. Over 50 investor accounts were involved.

### Investors by geography





### Investors by type

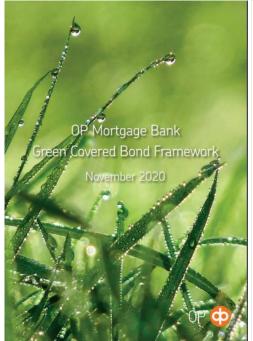




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# OPMB's Green Covered Bond Framework published in 2020

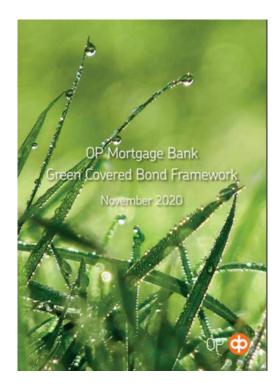




- OP Mortgage Bank published its Green Covered Bond Framework and associated Second Party Opinion issued by Sustainalytics in November 2020
- Aligned with ICMA Green Bond Principles and complies with the EU Green Bond Standard on a best effort basis
  - Complies with the disclosure requirements of the EU Green Bond Standard
  - Contributes to the EU Environmental objective "Climate Change Mitigation"
  - Criteria: EU Taxonomy's Construction and real estate activities criteria and CBI Residential Buildings criteria
  - Takes into consideration the Do No Significant Harm and Minimum Safeguards requirements
- Eligible sector for use of proceeds: Green Buildings



## OPMB Green Covered Bond Framework overview



### Use of proceeds

Green buildings

# Project evaluation and selection

- To identify eligible mortgages, data from various sources is utilized (e.g. ARA)
- The energy performance certificates (EPCs) are used to assess eligibility
- If EPCs are not available, the secondary approach is energy efficiency statistical modeling

### Management of proceeds

- Cover Pool is reviewed as a part of the pooling process on a regular hasis
- Quarterly internal reporting to Green Bond Committee

# Reporting: Annual Green Covered Bond Report

- Amount of proceeds allocated to green covered bonds
- Origination timeframe and maturity profile of mortgages
- Number of eligible mortgages
- Estimated environmental impacts of the mortgages

### External review & verification

- Second Party Opinion by Sustainalytics
- Limited assurance report by an external auditor



## OPMB Green Covered Bonds Eligible Use of Proceeds

### Green Buildings: Eligible Economic Activities

## SUSTAINABLE GOALS DEVELOPMENT GOALS

#### 1. Acquisition and ownership

For buildings built before 2021: energy performance must be among top 15% of similar stock (in terms of number of buildings) which corresponds to EPCs A or B (if issued under 2018 legislation) or equivalent (if issued under 2013 legislation). For buildings built after 2021: primary energy demand 20% lower than NZEB (Nearly Zero Energy Buildings) requirements\*.

### 2. Construction of new buildings

Primary energy demand\* 20% lower than NZEB requirements. (For buildings built from 2021 onwards, for buildings built before YE2020 the top 15% criteria is applied).

### 3. Building renovation

Complies with relevant local "major renovation" regulations (based on the Energy Performance of Buildings Directive, EPBD) or delivers 30% energy savings.

#### 4. Individual measures and professional services

List of eligible measures and services with individual criteria as outlined in the Taxonomy\*\*.



#### Affordable and clean energy

7.2. By 2030, increase substantially the share of renewable energy in the global energy mix7.3. By 2030, double the global rate of improvement in energy efficiency



#### Sustainable cities and communities

**11.6.** By 2030, reduce the adverse per capita environmental impact of cities, including by paying special attention to air quality and municipal and other waste management



<sup>\*</sup>In Finland EPCs and NZEB definition are based on "E-value" which is used to assess the energy efficiency of buildings

<sup>\*\*</sup>The eligible measures and services with individual criteria are listed in the <u>Technical annex to the TEG final report on the EU Taxonomy</u>

# Process for Project Evaluation and Selection

## Identification of eligible collaterals

1

Energy Performance Certificates (EPCs)

- There are about 37,000 residential building EPCs publicly available in Finland (YE2020)
- EPCs for all buildings securing the mortgages in the cover pool are used as a primary method for identifying eligible collaterals

2

### Statistical Modeling

- If an EPC is not available for a collateral, the secondary method is statistical modeling of the eligibility
- Data from various sources (e.g. Digital and Population Data Service Agency) is used to model eligibility for recently built buildings

Buildings that have fossil fuels identified as their main heating source are automatically excluded.



-2009

2010-2014

2015

2016

2017

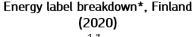
2018

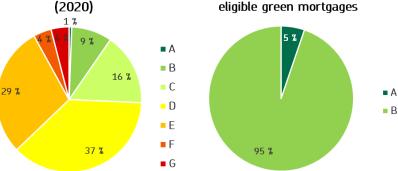
2019

2020

Estimated construction year

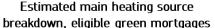
## Eligible green mortgages amount to €2.1 bn (March 2021)

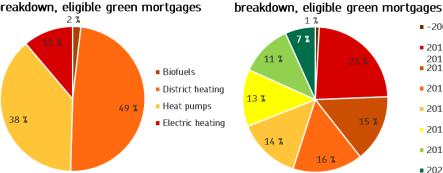




FPCs A and B amount to approximately 10% in Finland Estimation is based on OP mortgages that have EPCs available

Estimated energy label breakdown\*,





In Finland, 85% of electricity production was CO<sub>2</sub>-neutral and 54% of district heating was produced from renewable energy sources and waste heat in 2020.

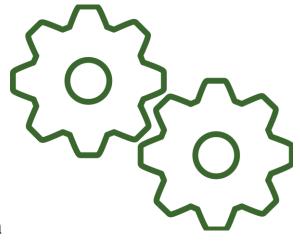
Source: Finnish Energy (ET)



<sup>\*</sup>presented as equivalent to 2018 Finnish EPC legislation

## Management of Proceeds

- OPMB's aim is that the size of the eligible mortgage portfolio will always exceed the total balance of all outstanding Green Covered Bonds.
- In case there are periods where there is an insufficient aggregate amount of Green Covered Bond Assets, OPMB will hold or invest any unallocated green covered bonds net proceeds in accordance with OP's conventional liquidity management policy and in alignment with the Finnish Covered Bond Act that is in effect.
- OPMB manages the net proceeds and reviews the cover pool as a part of the pooling process on a regular basis in order to ensure that the eligibility criteria are met at all times. The summary of green mortgages in OPMB's cover pool against the eligibility criteria is reported to the Green Bond Committee quarterly.



## Reporting and External Review

### Annual Green Covered Bond Report

- Includes:
  - the (aggregated) amount of net proceeds allocated to mortgages within the Eligible Sector mentioned in the Framework
  - the origination timeframe and maturity profile of the mortgages
  - the number of eligible mortgages
  - the estimated environmental impacts of the mortgages within the Eligible Sector
- Impact metrics (aligned with ICMA):
  - Annual energy reduced/avoided in MWh or GWh
  - Annual GHG emissions reduced/avoided in tonnes of CO<sub>2</sub> equivalent

### Second Party Opinion

 Sustainalytics provided a Second Party Opinion on OPMB's Green Covered Bond Framework



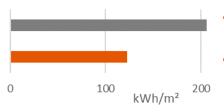
### Verification

 OPMB will request on an annual basis, starting one year after issuance and until maturity, a limited assurance report of the allocation of the Green Covered Bond proceeds to Eligible Assets



## Impact metrics: preliminary estimates

Average specific energy demand, Finnish residential buildings Average specific energy demand, eligible green mortgages



- Preliminary estimate for energy savings of eligible green mortgages: 65 000 MWh/a
- Preliminary estimate for emission savings of eligible green mortgages: 14 500 tCO₂/a

#### METHODOLOGY AND ASSUMPTIONS

- Preliminary estimates for collaterals' specific energy demand are calculated from EPCs (if available for a collateral) and modeled for the rest of the collaterals (given data availability)
- Specific energy demand for an average residential building in Finland is calculated based on data from Statistics Finland
- In emission calculations all savings in energy demand are assumed to derive from heating
- Specific emissions used in estimates:
  - Electricity (marginal): 315 gCO<sub>2</sub>/kWh, Source: NPSI Position Paper on Green Bonds Impact Reporting, 2020
  - District heating: 154 gCO<sub>2</sub>/kWh as of March 2021. Source: Motiva (in Finnish)
- Specific (marginal) emissions from heating for an average residential building in Finland (based on the main heating source distribution published by Statistics Finland): 189 gCO<sub>2</sub>/kWh
- The share of impacts of green collateral(s) allocated to eligible green mortgages is calculated as follows: loan balance divided by the value of green collateral(s) as of the reporting day
- The methodology will be further developed for the Green Covered Bond Report which will be published within a year from the date of issuance

OP 🛑



# OP Financial Group's structure

2 million owner-customers

137 OP cooperative banks

Central cooperative

Retail Banking

Corporate Banking

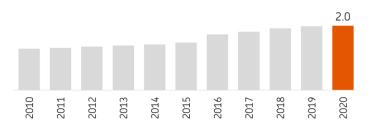
Insurance

12,000 OP employees



## Owner-customers benefit from attractive loyalty benefits

Solid growth in number of owner-customers, mn



Owner-customer\* benefits in 2020

€255 mn

accrued OP Bonuses\*\*

€119 mn

to banking and wealth management service fees

€130 mn

to insurance policy fees

€3.0 bn

investments in Profit Shares

€95 mn

accrued returns on Profit Shares (target 3.25% in 2020) 2 mn

owner-customers

+22,000

in 2020

+65%

since 2010

€27 mn

discounts on daily banking

€66 mn

loyalty discounts on non-life insurance policies

€6 mn

benefit of selling, buying and trading of most mutual funds free of charge

Successful integration of banking and non-life insurance customerships, mn



- Non-life Insurance customers
- Banking and Non-life Insurance customers
- OP customers, total

1.3 mn

combined banking and non-life insurance customers at end-Dec 2020

33%

of total number of OP customers

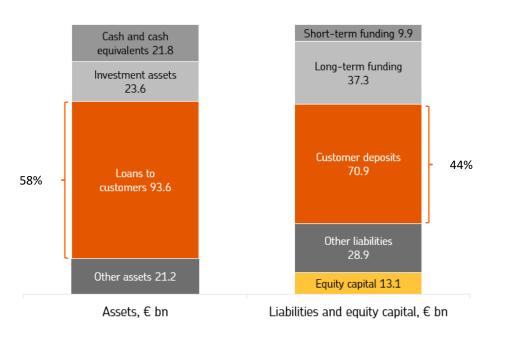


<sup>\*</sup> Membership fee varies depending on the OP cooperative bank (eg. 100€ at Helsinki Area Cooperative Bank)

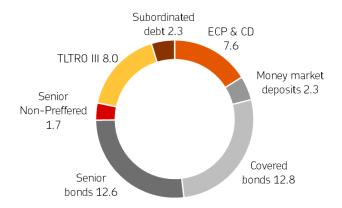
<sup>\*\*</sup> An owner-customer's loans, savings, investments and insurance premiums generate OP bonuses 0.25% of monthly transactions

## Balance sheet totaled €160 bn at end-Dec 2020

Market-based funding 25% of the balance sheet



# Long-term and short-term funding, € bn



Deposits within the scope of deposit guarantee €41.2 bn. The Deposit Guarantee Fund compensates a maximum of €100,000 for each OP Financial Group customer.

Other assets include: Assets covering unit-linked contracts, Derivative contracts, Intangible assets, PPE, Tax assets, Receivables from credit institutions and other assets Other liabilities include: Insurance liabilities, Liabilities from unit-linked insurance and investment contracts, Derivative contracts, Provisions and other liabilities, Liabilities to credit institutions (excl. TLTRO III) and Tax liabilities



# OP's CR Governance, Reporting and Guidelines

### Governance

- CR policy, CR Programme and annual CR report are confirmed by OP Cooperative's Board of Directors
- Executive Management Team's CR Committee prepares the CR Programme for the Board's approval and tracks progress against the agreed targets
- OP Cooperative's Supervisory Council reviews the CR Programme regularly and follows its implementation
- Chief Communications and Corporate Responsibility Officer is responsible for CR in respect of Group Executive Management and reports to President and Group Chief Executive Officer
- CR working groups established for each business line

### CR reporting

- CR Report integrated in the Annual Report (OP Year 2020)
- Corporate Governance Statements (group- and issuer-level) & Remuneration Statement (group-level)
- Data Balance Sheet (describing e.g. responsible use of data)
- CR reporting principles applied:
  - Global Reporting Initiative (GRI) Standards (Core)
  - GRI Financial Services Sector Supplement
  - · UN Global Compact initiative
- CR reporting takes into account the International Integrated Reporting Council (IIRC) Framework
- OP publishes a TCFD-aligned index as a part of its Annual Report
- OP reports according to the non-financial reporting directive (NFRD) in its Report by the Board of Directors
- Since 2016, OP's CR Report has been externally assured: Assurance for CR Report 2020 performed by KPMG Ov Ab

## Key guidelines

- OP Financial Group's Corporate Responsibility Programme, updated in Dec 2019
- OP Financial Group's Corporate Governance Statement & Guidelines
- OP Financial Group's CR Policies
- OP Code of Business Ethics (incl. OP's climate principles) binding to all OP employees
- OP Financial Group's ethical guidelines for artificial intelligence
- UN Global Compact, UNEP FI Principles for Responsible Banking, UN Principles for Responsible Investment







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www.op.fi/debtinvestors

https://www.op.fi/op-financial-group/debt-investors/green-bonds

See also <u>CFO's Results Interview</u>

