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Certain statements in this presentation are based on the beliefs of our management as well as assumptions made by and information currently available to the management. All forward-looking statements in this presentation expressing the management's expectations, beliefs, estimates, forecasts, projections and assumptions are based on the current view of the future development in the operating environment and the future financial performance of OP Financial Group and its various functions. No assurance can be given that such expectations will prove to have been correct. Accordingly, results may differ materially from those set out in the forward-looking statements as a result of various factors. OP Financial Group has used sources of information which it considers to be reliable, and the accuracy and reliability of which it has sought to establish to the best of its ability, but it can nevertheless not guarantee their accuracy or reliability.

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Past performance is no guide to future performance. Persons needing advice should consult an independent financial, legal or tax adviser.



OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. The 2022 figures in the income statement and balance sheet have been adjusted retrospectively. The preceding years' figures (2019, 2020 and 2021) have not been adjusted. Note 1 Accounting policies to this Interim Report provides more information on the adoption of IFRS 17 and the changes in the format of the income statement and balance sheet.



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This presentation is targeted for debt investors interested in OP Financial Group. The aim of this presentation is to provide insights into the Finnish economy as well as OP Financial Group's financial performance and corporate responsibility actions.







### OP Group's forecasts for the Finnish economy

Published on 29 August, 2023

	2022	2023f	2024f	2025f
GDP volume, annual growth %				
Finland	1,6	-0,3	0,0	1,2
Euro area	3,4	0,6	0,8	1,5
Unemployment rate, %				
Finland	6,8	7,1	7,4	7,4
Euro area	6,7	6,5	6,6	6,5
Current account balance, % of GDP				
Finland	-3,6	-2,0	-1,9	-2,5
Euro area	-1,1	1,0	0,5	1,0
General government net lending, % of GDP				
Finland	-0,9	-1,9	-1,6	-1,8
Euro area	-3,6	-3,2	-2,5	-2,5
General government debt, % of GDP				
Finland	72,5	76,4	78,9	79,8
Euro area	93,2	91,1	90,8	90,1
Inflation, %*				
Finland	7,2	5,0	2,5	2,1
Euro area	8,4	5,5	2,4	2,1

<sup>\*</sup> Harmonised Index of Consumer Prices (HICP). The HICP figures differ from national inflation figures (CPI) Sources: Statistics Finland, Eurostat, OP





Source: Macrobond, StatFin, Eurostat, OP



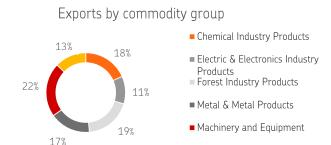
### Foreign trade structure rather stable

Finland is an exports-driven economy with around 40% of GDP deriving from exports





Source: Macrobond, OP



#### Goods exports by country





Other

### Finnish housing market is stable

#### Characteristics

- Fully-amortizing housing market
- Average maturity of a new home loan 23 years
- 95% of home loans tied to variable interest rates
- Home loan cap (LTC) 85% and for first-home-buyers 90%

39% market share in mortgages OP's stress-test

interest rate in 25 years' maturity

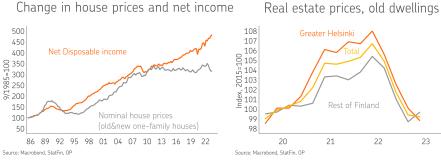
35%

OP's private customers' mortgages covered by interest rate cap €104 mn

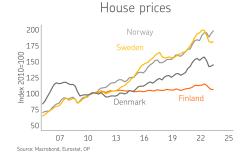
The net benefit gained by customers from interest rate caps in January-September

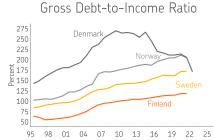
#### Finnish economy

Change in house prices and net income



#### **Nordics**



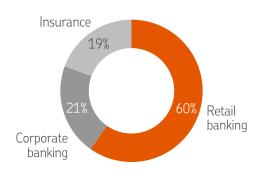


Source: Macrobond, Eurostat, OP





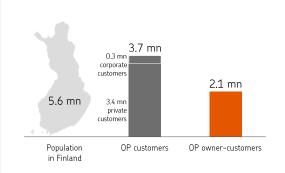
### OP is the leading financial group in Finland



€ 1,570 mn
Operating profit
03/23

**19.1%** CET1 ratio

€155 bn
Total assets



### Leading market shares

Loans	Deposits	Non-life Insurance	Life Insurance	
34%	38%	33%	20%	

Source: Bank of Finland (Loans and Deposits 6/2023), Finance Finland (Non-life & Life Insurance 12/2022)

#### Joint liability

Central institution,
OP Cooperative, and the
member credit institutions
(incl. both issuing entities) of the
amalgamation are jointly liable
for each others' debts and
commitments, by virtue of
the Finnish law

#### Strong credit ratings

Moody's Aa3 S&P AA-

> OP Corporate Bank plc

Moody's Aaa S&P\* AAA

> OP Mortgage Bank's covered bonds

\* EMTCN programme



## OP Financial Group's business structure

#### 2.1 million owner-customers

#### 104 OP cooperative banks

#### Central Cooperative

#### Retail Banking

The Retail Banking segment consists of banking for private and SME customers at OP cooperative banks and at the central cooperative consolidated.

OP Mortgage Bank\*
OP Retail Customers plc
Pivo Wallet Oy

#### Corporate Banking

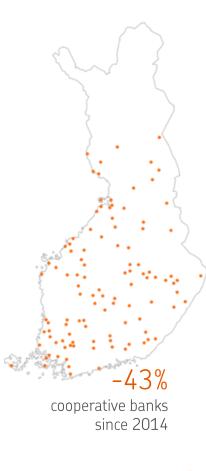
The Corporate Banking segment consists of banking and asset management services for corporate and institutional customers.

OP Corporate Bank plc\*
OP Asset Management Ltd
OP Fund Management Company Ltd
OP Real Estate Asset Management Ltd
OP Custody Ltd

#### Insurance

The Insurance segment comprises
Pohjola Insurance and
OP Life Assurance Company.

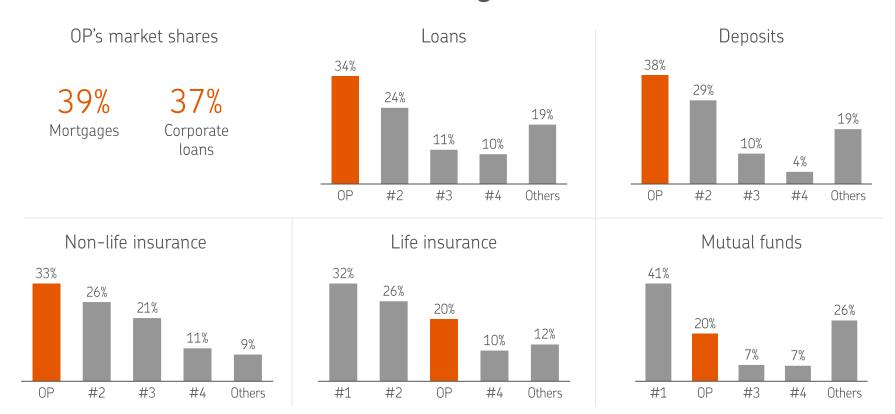
Pohjola Insurance Ltd
OP Life Assurance Company Ltd



<sup>\*</sup>Issuing entity



### OP is a diverse actor with strong market shares





### OP's strategic priorities and long-term targets



Strong risk management and compliance culture

We aspire to be the leading and most appealing financial services group in Finland.

OP Financial Group's strategic long-term targets

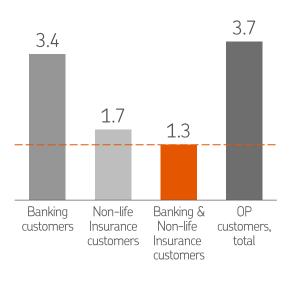
	Q3/2023	Target 2027
Return on equity (ROE) excluding OP bonuses, %	12.5	9.0
CET1 ratio, %	19.1	At least CET1 ratio requirement + 4 pps
Brand recommendations (bNPS) *	Banking: 1 <sup>st</sup> Insurance: 2 <sup>nd</sup>	Banking: 1 <sup>st</sup> Insurance: 1 <sup>st</sup>
Credit rating	AA-/Aa3	At least at the level of AA-/Aa3

<sup>\*</sup> Ranking in the survey on switching bank and insurer by Kantar Finland Oy



### Attractive loyalty benefits support cross-selling

#### Number of customers, million



1.3 mn

combined banking and non-life insurance customers

> 36% of total OP customers

#### Owner-customer benefits

€204 mn

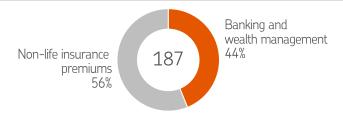
accrued OP bonuses in Q3/23

€112 mn

discounts on daily banking, non-life insurance policies and mutual funds in Q3/23 €144 mn

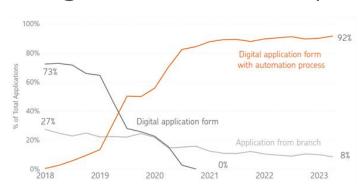
accrued returns on Profit Shares in 2022

OP bonus usage during Q3/23, € million





### Digital customer experience

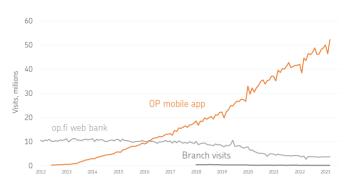


>99%

of OP's private customer service encounters occur in digital channels

>70%

of customers classified as active users who login daily



#### Key functionality areas:



Transactions and money transfers

Account management, financial balance tools and salary data

Multi-Bank service

Card management, Apple Pay, and Google Pay



Loan and mortgage applications

Information on existing loans and upcoming instalments

Security for loans with interest rate cap and payment protection insurance



Tools for trading shares and mutual funds

Watchlist, notifications for exchange rate alarms

OP Investment Partner



Buy and manage

View existing claims

Report a loss and get help in case of an emergency





### Key financial figures Q3/23

Operating profit Total income Total expenses Total loans €-1,564 mn €1,570 mn €3,492 mn €99 hn +105% +45% +10% -1% Retail banking Net interest income Personnel costs Home loans €919 mn (+174%) €2,079 mn (+85%) €-702 mn (+14%) €42 bn (-1%) Corporate banking Insurance service result Development cost impact Corporate loans €58 mn (-24%) €28 bn (+2%) €321 mn (+46%) €-194 mn (+28%) Net commissions and fees Insurance €298 mn (+103%) €685 mn (-3%) Other operations Investment income €-2 mn €294 mn (+112%)

Total deposits

€73 bn -7%

Assets under management

€99 bn

9

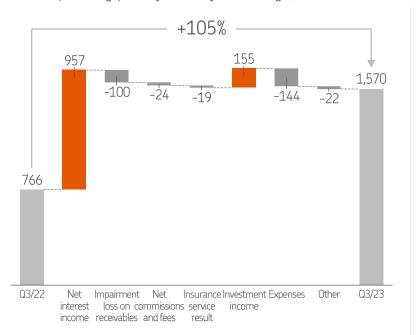
In the end of Q3 responsible investment funds 60% of all investment funds



02/22 Change %

### Financial performance

#### Operating profit year on year change, € million



#### € million

	Q3/23	Q3/22	Change %
Net interest income	2,079	1,122	85%
Impairment loss on receivables	-170	-70	142%
Net commissions and fees	685	709	-3%
Insurance service result	58	77	-24%
Insurance premium revenue	1,466	1,407	4%
Insurance service expenses	-1,369	-1,463	_
Net income from reinsurance contracts	-38	134	_
Investment income	294	138	112%
Other operating income	28	52	-46%
Personnel costs	-702	-617	14%
Depriciation and impairment loss	-137	-159	_
Other operating expenses	-725	-644	12%
Transfers to insurance service result	348	305	14%
OP bonuses to owner-customers	-188	-147	28%
Total income	3,492	2,403	45%
Total expenses	-1,564	-1,420	10%
Cost/income ratio, %	45	59	-14%*
Operating profit	1,570	766	105%
			_

02/22



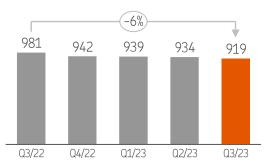
<sup>\*</sup>Change in ratio

### Rolling 12 months of selected P&L items

#### Operating profit, € million

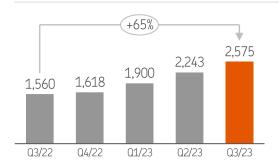


#### Net commissions and fees, € million

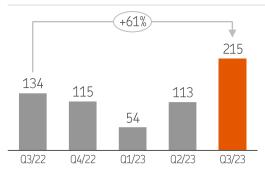


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#### Net interest income, € million



#### Impairment loss on receivables, € million



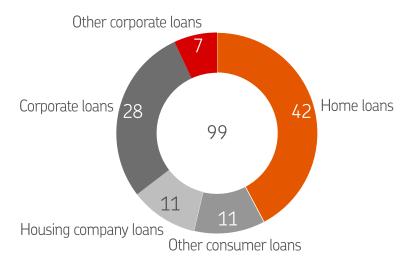
Due to the adoption of IFRS17 standard, rolling figures are comparable only as of Q4/22.





### Loan portfolio well diversified

#### Loan portfolio breakdown, € bn



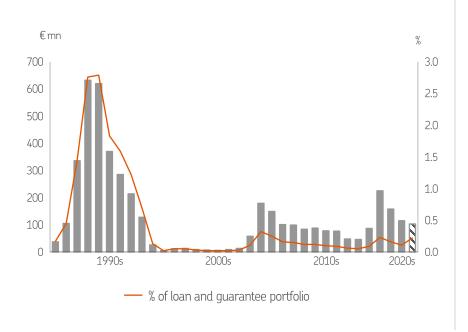
Other consumer loans include for example loans for holiday homes, student loans and consumer credits. Other corporate loans include for example loans for financial institutions, public sector and non-profit organisations.

#### Loan portfolio breakdown, %

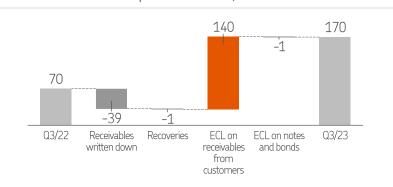




### Impairment loss on receivables



#### Breakdown of total impairment losses, € mn

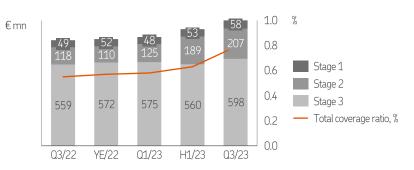


€mn	Q3/23	Q3/22
Receivables written down	54	93
Recoveries of receivables written down	-12	-11
ECL on receivables from customers	128	-12
ECL on notes and bonds	0	1
Total impairment losses on receivables	170	70
% of loan and guarantee portfolio	0.22%	0.09%



### Credit quality and ECL

#### ECL allowance on receivables from customers by stage

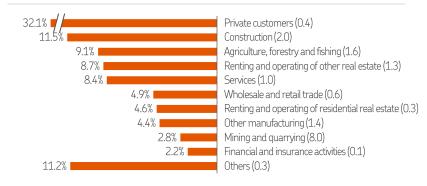


#### Stage 3 loans

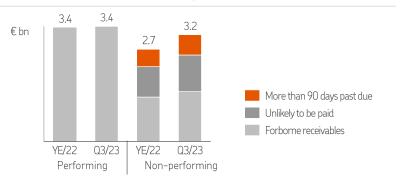


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#### ECL allowance by sector (% of gross exposure)



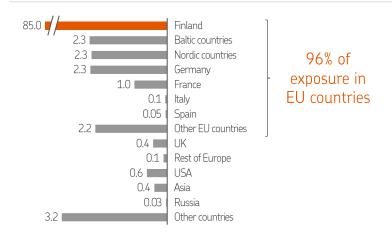
#### Doubtful receivables 5.7% of exposures





### Exposures

#### Exposure split by geographic region, %

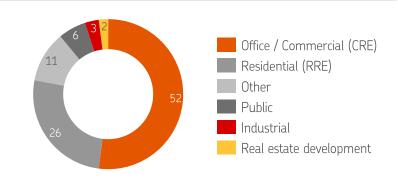


The exposures cover all balance-sheet and off-balance-sheet items and are based on values used in capital adequacy in the end of 2022.

#### Commercial real-estate exposure, € bn



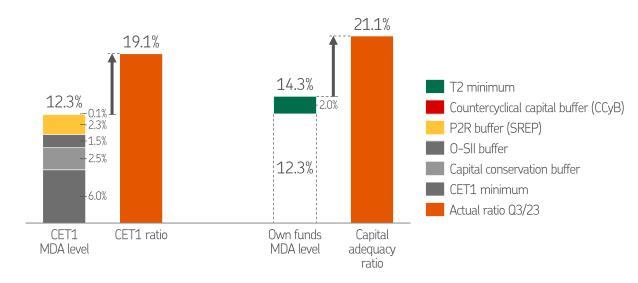
#### Portfolio split between real estate types, %







### Capital position well above requirement



CET1 ratio 19.1% with a buffer of

6.8

percentage points above requirement

9.7%

Leverage ratio and regulatory minimum requirement of 3%

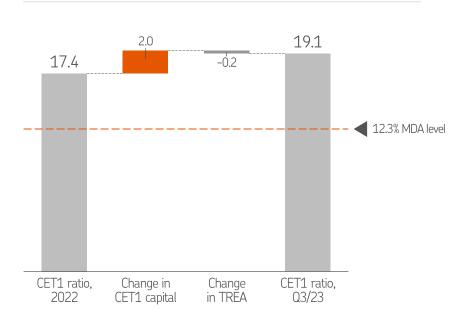
The statutory minimum for the capital adequacy ratio is 8% and for the CET1 ratio 4.5%; the AT1 and T2 minimum reguirement of 1.5% increases the minimum CET1 ratio to 6%.

The requirement for the capital conservation buffer of 2.5% under the Act on Credit Institutions, the O-SII buffer of 1.5% the change in the countercyclical capital buffer for foreign exposures, and the ECB's P2R requirement increase the minimum total capital ratio to 14.3% and the minimum CET1 ratio to 12.3%, including the shortfalls of Additional Tier 1 (AT1) and Tier 2 (T2) capital.



### Strong capital position

CET1 ratio development, %



€14.0 bn

CET1 capital (€12.6 bn)

€3.3 bn

Profit Shares in CET1 capital (€3.2 bn)

€73.3 bn

TREA (€72.3 bn)

16.3%

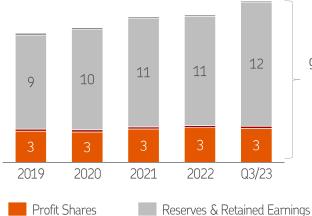
CET1 strategic target: MDA level + 400 bps management buffer

OP has one of the strongest S&P RAC ratios of the world's top 200 banks\*



### Strength of the cooperative model

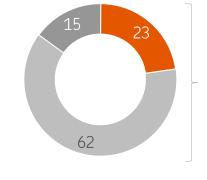




Cooperative Shares Non-controlling Interests

Robust
earnings
generation and
Profit Shares
form the core
of equity
capital

#### Estimated allocation of earnings, %



Promoting
sustainable prosperity,
security and
wellbeing of our
owner-customers and
operating region



<sup>\*</sup> customer bonuses, discounts and interest on Profit Shares of owner-customers

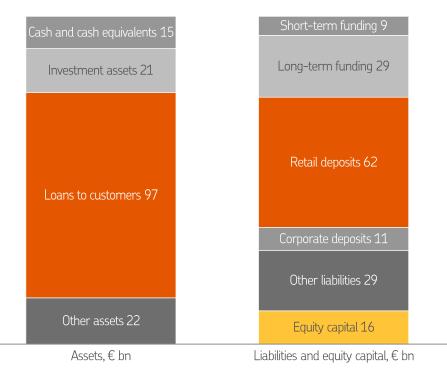
In addition to the previously announced benefits, we increase OP bonuses for 2024 by 40%. We will also waive monthly charges for daily services in 2024.

The additional benefit for the owner-customers is over €170 mn.





### Balance sheet totaled at €155 bn



Loans to customers 63%

Customer deposits 47% of balance sheet

Market-based funding 25%

Deposits within the scope of deposit guarantee €45 bn.

The Deposit Guarantee Fund compensates a maximum of €100,000 for each OP Financial Group customer.

Asset encumbrance 21% at YE2022.

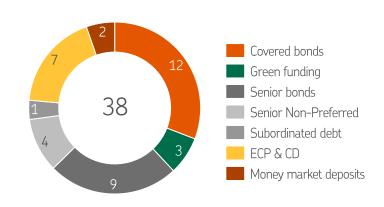
Other assets include: Assets covering unit-linked contracts, derivative contracts, intangible assets, PPE, tax assets, receivables from credit institutions and other assets.

Other liabilities include: Insurance liabilities, liabilities from unit-linked insurance and investment contracts, derivative contracts, provisions and other liabilities, liabilities to credit institutions and tax liabilities.

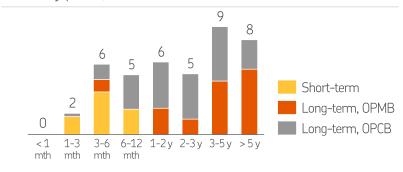
Retail deposits include all the deposits of the retail banking segment, and corporate deposits include the deposits of the corporate banking segment.

### Well-balanced funding position

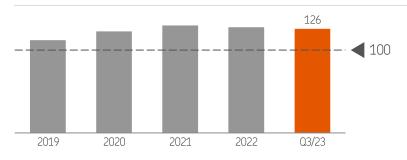
#### Long and short-term funding, € bn



#### Maturity profile, € bn



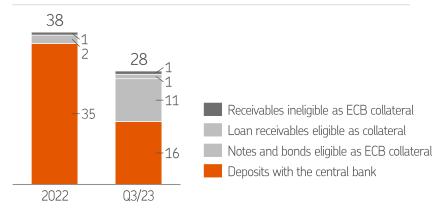
#### Net Stable Funding Ratio (NSFR), %





### Strong liquidity position

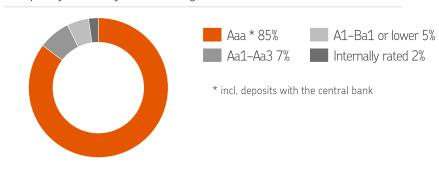
#### Liquidity buffer breakdown, € bn



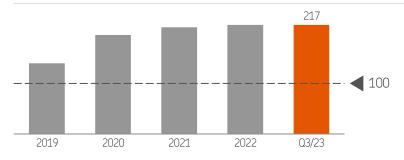
The liquidity buffer is sufficient to cover the need for short-term funding for known and predictable payment flows and in a liquidity stress scenario.

The liquidity buffer included bonds with a carrying amount of EUR 256 million (0), classified at amortised cost and issued by non-OP Financial Group issuers. The fair value of these bonds amounted to EUR 250 million (0) at the end of the reporting period.

#### Liquidity buffer by credit rating, %

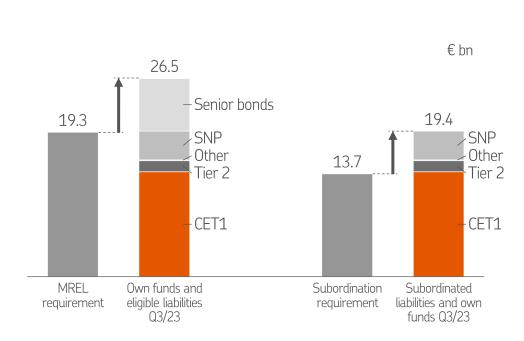


#### Liquidity Coverage Ratio (LCR), %





### MREL and subordination requirements



Own funds and eligible liabil € bn	ities,	
CET1	14.0	]
Tier 2	1.5	
Other	0.1	
SNP	3.8	
Senior bonds	7.0	
Total	26.5	

Subordinated liabilities
and own funds
€19.4 bn

MREL requirement,	€ bn
26.38% of TREA	19.3
7.4% of LRE	10.7
MREL-buffer	7.1

Subordination requirement, € bn		
18.74% of TREA	13.7	
7.4% of LRE	10.7	
Subordination buffer	5.7	

Both MREL and subordination requirements are based on Total Risk Exposure Amount (TREA), including a combined buffer requirement (CBR) of 4.08%. The CBR includes the updated 0-SII buffer requirement of 1.5%.



### Recent benchmark issues

lssuer	Year	Month	Type	Amount	Maturity
OP Corporate Bank	2023	June	Senior Preferred	€650 mn	5 yrs
OP Mortgage Bank	2023	April	Covered Bond	€1 bn	5.5 yrs
OP Mortgage Bank	2023	January	Covered Bond	€1 bn	7 yrs
OP Mortgage Bank	2022	November	Covered Bond	€1.25 bn	3.5 yrs
OP Corporate Bank	2022	October	Senior Preferred	€500 mn	4.5 yrs
OP Corporate Bank	2022	September	Senior Preferred	€1.25 bn	3.25 yrs
OP Corporate Bank	2022	June	Senior Preferred	£350 mn	3.5 yrs

Issuer	Year	Month	Type	Amount	Maturity
OP Mortgage Bank	2022	April	Green Covered Bond	€1 bn	5.5 yrs
OP Corporate Bank	2022	January	Green Senior Non-Preferred	€500 mn	5.5 yrs
OP Mortgage Bank	2021	March	Green Covered Bond	€750 mn	10 yrs
OP Corporate Bank	2019	February	Green Senior Preferred	€500 mn	5 yrs

# Funding based on strong credit ratings

	S&P	Moody's
Outlook	Stable	Stable
Covered bonds	AAA	Aaa
Senior Preferred	AA-	Aa3
Senior Non-Preferred	А	A3
Tier2	A-	Baa1
Short-term issuer rating	A-1+	P-1





### OP's sustainability journey

Earlier steps

2002 Sustainability- themed fund OP-Sustainable Development

2009 Signing of the UN Principles for Responsible Investment

2015 Carbon footprints measured for mutual funds

2016 Exclusion of carbon investments

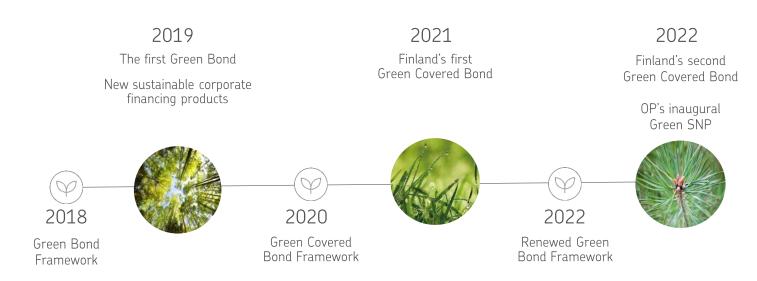
2018 Ethical principles of Al

2019 Founding signatory of UNEP FI Principles for Responsible Banking

2022 OP Financial Group's Sustainability Programme

2022 The Partnership for Carbon Accounting Financials (PCAF)

#### Sustainable finance actions





### Climate targets aligned with the Paris Agreement

OP aims for carbon neutrality



Zero emissions from the energy and fuels that OP uses (Scope 1 and 2).

Halving the emission intensity of funds



OP Asset Management will halve the greenhouse gas emission intensity of OP's mutual funds by 2030 compared to the 2019 level.

By the end of 2030, direct and active investments exclude business related to coal mining or coal power generation.

OP Financial Group will achieve sector-specific emissions reduction targets for energy, agriculture and residential properties by 2030 compared to the 2022 level. These sectors account for 91% of the emissions in OP's loan portfolio.

Carbon neutral funds & corporate loan portfolios



OP Financial Group is committed to achieving carbon neutral corporate loan portfolios by 2050.

OP Asset Management & OP Fund Management Company have made the same commitment regarding the funds they manage together.

OP Asset Management & OP Real Estate Asset Management have signed the Net Zero Asset Managers Commitment.



### OP Corporate Bank's ESG actions

Reaching carbon neutrality

Actions to guide companies towards low-carbon operations are being expanded and to reach the bank's long-term climate target of reaching carbon neutral loan portfolios by 2050, and to reduce emissions by 25% by 2030 compared to 2022 in line with OP Financial Group's new sustainability programme.

Supporting customers through the change

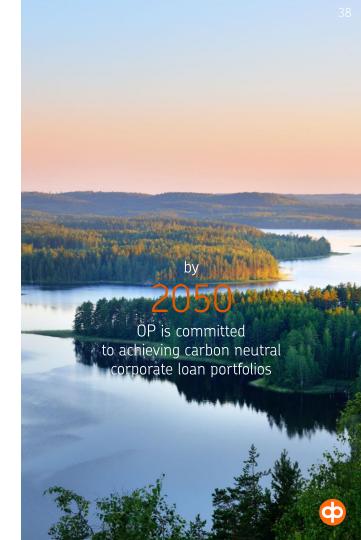
OP Corporate Bank's sustainable loan portfolio including both green and sustainability-linked loans totaled at EUR 6.2 billion in the end of Q3 2023.

Improving visibility to climate impacts

OP Corporate Bank is actively improving its understanding of its loan portfolio's climate risks. In June 2022, OP Financial Group joined the Partnership for Carbon Accounting Financials (PCAF) which gives improved guidance on implementing the GHG Protocol in the financial sector.

ESG integration into lending processes

The bank assesses corporate customers' exposure to ESG factors as well as their readiness to mitigate risks arising from ESG factors in all significant loan decisions. OP Corporate Bank will not provide finance for new coal power plants or coal mines, including companies that plan to build them.

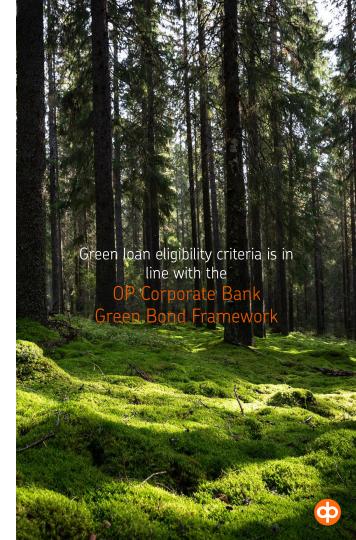


# Green Loan for SMEs and Housing Companies

OP Financial Group's Green Loan is designed for companies and housing companies for projects that are reducing their environmental impacts. It can be granted for investments in

- construction and renovation projects which improve energy efficiency
- energy efficient new construction
- certified buildings
- the use of renewable energy sources
- the sustainable use of natural resources.
- building infrastructure for low emission transport

More information on Sustainable Finance solutions available at op.fi



### OP is highly committed to Corporate Responsibility



UNEP FI, Principles for Responsible Banking & Collective Commitment to Climate Action

Following the Paris Agreement, portfolios and lending procedures reflect low-carbon, climate-resilient economy



UN Global Compact initiative

10 principles on human rights, labour standards, environment and anti-corruption



Principles for Responsible Investment (PRI)

Commitment by OP Asset Management Ltd, OP Fund Management Company Ltd and OP Real Estate Asset Management Ltd



Principles for Sustainable Insurance (PSI)

Commitment by Pohjola Insurance



OECD Guidelines for Multinational Enterprises

Incl. voluntary CR principles and standards



CDP

Measuring the carbon footprint of funds and complying with CDP's climate change, water and deforestation initiatives

#### ESG participation & cooperation

- Finland's Sustainable Investment Forum (FINSIF)
- Global Compact Nordic Network
- International Capital Markets Association's (ICMA) Green and Social Bond Principles
- Partnership agreement with Climate Bonds Initiative (CBI)
- CR network of the Finnish Business & Society association (FIBS)
- OP Asset Management Ltd: official supporter of The Task Force on Climate-related Financial Disclosures (TCFD)
- Equator Principles
- WWF's Green Office
- Partnership for Carbon Accounting Financials (PCAF)









### OP Financial Group's sustainability programme

We will build a sustainable tomorrow together





We will offer sustainable financing and investment products to our customers

We will decrease emissions across our loan and investment portfolios

We will promote the circular economy in our business and that of our customers

We will become carbon neutral by 2025

We will promote biodiversity and the wellbeing of nature



### People and communities

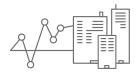
We will foster a diverse, inclusive and non-discriminatory culture

We will promote the wellbeing of our local communities

We will support the management of personal finances and improve financial literacy

We will help customers with special needs to manage their finances

We will identify the impact of our operations on human rights



### Corporate governance

We will integrate sustainability with all our business operations and risk-taking

We will use data and artificial intelligence responsibly

We will require our partners to commit to our Supplier Code of Conduct

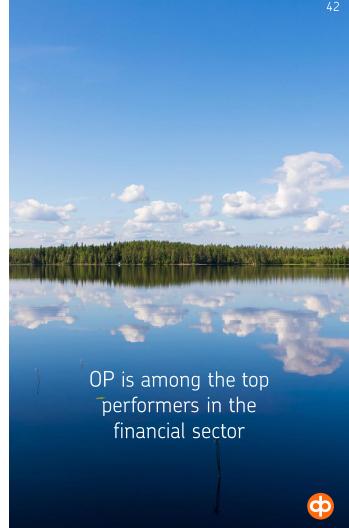
We will increase diversity in our governing bodies

We will further improve the sustainability competencies of our personnel



## **ESG** Ratings

Rating agency	Rating	Rating scale
MSCI ∰	AA	CCC to AAA
SUSTAINALYTICS	15.5 (low risk)	100 to 0 (severe to negligible risk)
ISS ESG ⊳	С	D- to A+
DISCOSURE INSIGHT ACTION	В	D- to A
vigeo <sub>eiris</sub>	58	0 to 100





### Green bonds support OP's mission and values

Our mission is to promote the sustainable prosperity, security and wellbeing of our owner-customers and operating region.

#### OP's values







Responsibility



Succeeding Together

#### Promoting the green transition

- Strengthening OP's responsible role in the Finnish society
- Promoting one of the three key themes and commitments of OP's Sustainability Programme – Climate and Environment
- Providing customers and investors with services and products that enable sustainable choices
- Conducting business in a responsible manner: understanding customers' ESG risks better, while integrating sustainable policies into lending
- Enabling the continuity and growth of Finnish companies' sustainable business



# OPCB's Renewed Green Bond Framework 2022

#### Use of proceeds

- 1. Renewable Energy
- 2. Transmission of Energy
- 3. Energy Efficiency
- 4. Green Buildings
- 5. Pollution Prevention and Control
- 6. Environmentally Sustainable Management of Living Natural Resources and Land Use
- 7. Clean Transportation

### Project evaluation and selection

Conventional credit process and green bond process in accordance with the eligibility criteria. Proceeds may be used for financing of general corporate purposes to dedicated businesses ("pure players") meeting specific eligibility criteria

Management of proceeds

Green Bond Register is monitored on a monthly basis. Internal reporting to Green Bond Committee quarterly.

Reporting

Annual Green Bond Report published on OP's website

External review and verification

Sustainalytics' Second Party Opinion and Limited Assurance Report by an external auditor







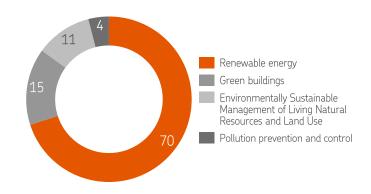


### OP Corporate Bank's Green Bond Report

#### Assets included in the Green Bond register, YE2022

Eligible sector	Estimated Green Bond Impact	Allocation per Green Bond Green Bond 1 / Green Bond 2	SDGs
Renewable energy	514,342.3 tCO <sub>2</sub> e avoided	52% / 48%	7 MINIORINI NO 13 CLIMBE - O -
(from mixed energy sources as outlined in the Green Bond Framework)	1,698.6 GWh of energy generated	53% / 47%	
	541.9 MW of energy capacity installed	51% / 49%	
Green Buildings	39,696.4 m² of green certified building area and 18,825.8 m² currently under construction	50% / 50%	11 reconstruct
	2,936.7 tCO <sub>2</sub> e avoided due to reduced energy consumption from electricity and district heating	50% / 50%	
Pollution Prevention and Control	16,643.3 tCO <sub>2</sub> e avoided	0% / 100%	3 CECCOMENTIN 6 CHANGETTE AND SERVICION AND
	118.6 GWh generated	0% / 100%	11 SEERMAN 12 12 ESPONSE 14 MACROSHINITES
	11.5 MW installed capacity	0% / 100%	A LANGE CON
Environmentally Sustainable	61,550.2 hectares of certified forests	50% / 50%	15 UFE
Management of Living Natural Resources and Land Use	65,853.9 tCO <sub>2</sub> e in carbon sinks	50% / 50%	<u> </u>

#### OP Green Bond Impacts, YE2022 \*



Eligible assets included in the Green Bond register (YE2022) totaled at €1,630 mn including reserve of unallocated green assets €630 mn

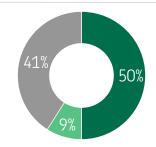


## OP's green issuances

### OP Corporate Bank plc

#### Green SNP 2022, €500 mn

- Over-subscribed by more than 3 times
- > 130 investor accounts involved



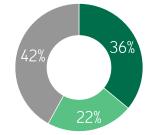
#### Green Bond 2019, €500 mn

- Over-subscribed by 4 times
- ~ 100 investor accounts involved

### OP Mortgage Bank

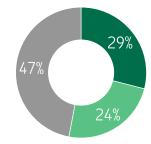
#### Green Covered Bond 2022, €1 bn

- Over-subscribed by more than twice
- > 50 investor accounts involved



#### Green Covered Bond 2021, €750 mn

- Over-subscribed by more than twice
- > 50 investor accounts involved







# OPMB's Green Covered Bond Framework 2020

Use of proceeds	<ol> <li>Green buildings</li> <li>Criteria: EU Taxonomy's construction and real estate activities criteria and CBI residential buildings criteria</li> </ol>
	CDI residential buildings criteria
Project evaluation and selection	To identify eligible mortgages, data from various sources is utilized (e.g. ARA).  The energy performance certificates (EPCs) are used to assess eligibility If EPCs are not available, the secondary approach is energy efficiency statistical modelling.
Management of proceeds	Cover pool is reviewed as a part of the pooling process on a regular basis Quarterly internal reporting to Green Bond Committee
Reporting	Annual Green Covered Bond Report published on OP's website
External review and report verification	Sustainalytics' Second Party Opinion Limited assurance report by an external auditor









## OP Mortgage Bank's Green Covered Bond Report

#### Assets included in the Green Covered Bonds, YE2022





Average time from origination	3.9 years
Average time	18.9 years

Eligible assets in the cover pool worth €2,968.6 mn of which €1,750 mn allocated to the Green Covered Bonds

OPMB Green Covered Bond impacts, YE2022



Green Buildings (in the cover pool)

- 25,467 mortgages
- 2.0 million m<sup>2</sup> of green buildings tagged as green
- 104,000 MWh avoided energy use
- 16.000 tCO2e avoided emissions



Green Buildings (allocated to €1,750 million bonds)

- 62,000 MWh avoided energy use 9,300 tCO<sub>2</sub>e avoided emissions

More information at: OP Mortgage Bank's Green Covered Bond Report





## OP Mortgage Bank (OPMB)

- 100% owned subsidiary of OP Cooperative
- Covered bond issuing entity of OP Financial Group
- Special-purpose bank and a funding vehicle for the OP member cooperative banks
- New issues under the Euro Medium Term Covered Bond (Premium) Programme (EMTCB) of €25 bn rated by Moody's

#### Joint liability

OPMB fully benefits from the joint liability among OP Cooperative and the member credit institutions, based on the Act on the Amalgamation of Deposit Banks. However, since assets in OPMB's Cover Asset Pools are ring-fenced, the covered bondholders have the right to receive what is due to them before all other creditors.

#### Covered bond ratings

Moody's

S&P

Aaa

ДДД

#### Harmonised transparency template



https://www.op.fi/op-financial-group/debt-investors/issuers/op-mortgage-bank/cover-asset-poohttps://www.coveredbondlabel.com/issuer/5-op-mortgage-bank



### Operating model and roles

Mortgage Borrower



### OP Member Cooperative Banks

Loan origination Servicing



Collateral is transferred to OPMB cover pool via intermediary loan process

### OP Cooperative

Accounting
Debt collection
Legal affairs & Compliance
Risk management
Product and service development
Support functions
IT service production



### OP Mortgage Bank

Bond issuance Investor reporting Loan selection\* Pool management and analysis



### OP Corporate Bank plc

Swap counterparty (interest rate risk management)
Short-term funding provider
Legal issues/capital markets



**Debt Investors** 

Issues under the EMTCB programme



## Covered Bonds under Finnish legislation

	Act on Mortgage Credit Banks and Covered Bonds (151/2022)	Act on Mortgage Credit Bank Operations (688/2010)
Applicability	Bonds issued after 8 July 2022	Bonds issued before 8 July 2022
Programmes under the Act	Euro Medium Term Covered Bond Premium (EMTCB)	Euro Medium Term Covered Note (EMTCN), Euro Medium Term Retained Covered Note (EMTRCN)
Bond qualification	European Covered Bond (Premium)	EEA Grandfathered – CRR compliant
Regulation	Regulated by the Finnish Financial Supervisory Authority (FIN-FSA) and ECB	Regulated by the Finnish Financial Supervisory Authority (FIN-FSA) and ECB
Intermediary loans	Enables granting intermediary loans	Enabled granting intermediary loans
LTV restrictions on eligible assets	80% LTV on residential mortgages	70% LTV on residential mortgages
Legal over-collateralisation requirement	2%. In case the requirements set by CRR Article 129 are not met, the OC must be 5%.	2%
Programme documentation including information valuation, market risks, expiry and over-collateralisation	EMTCB Programme documentation	EMTCN Programme documentation EMTRCN Programme documentation
Cover asset pool information including bond IDs, ECBC Harmonized Transparency Templates and legal information disclosure	OPMB's cover asset pools and legal information disclosur	<u>e</u>



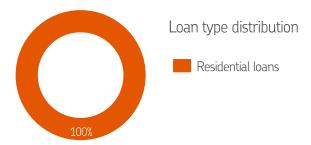
## EMTCB programme Bonds issued after 8 July 2022

€3.58 bn Current balance	€3.25 bn Total amount of covered bonds	€39,700 Average loan size
>99% Tied to floating interest rate	44% Weighted Average indexed LTV	10% Over- collateralisation (OC)



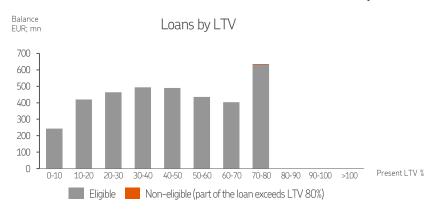
#### Geographical loan distribution

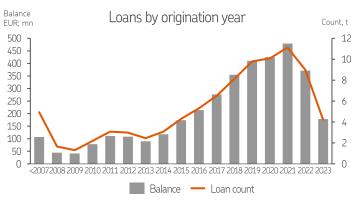
1	Southern Finland	48%
2	Western Finland	32%
3	Eastern Finland	6%
4	Oulu region	10%
5	Lapland	3%

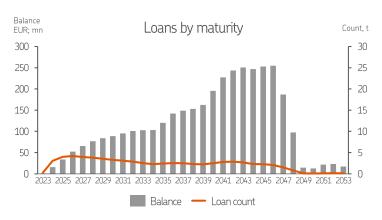




## OPMB EMTCB cover asset pool









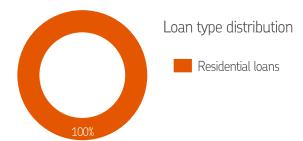
# EMTCN programme Bonds issued before 8 July 2022

€13.4 bn Current balance	€10.6 bn  Total amount of covered bonds, out of which €1.75 bn is green	€65,500 Average loan size
>99% Tied to floating interest rate	<mark>52%</mark> Weighted Average indexed LTV	27% Over- collateralisation (OC)



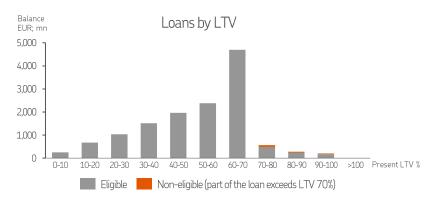
#### Geographical loan distribution

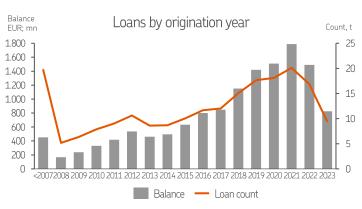
1	Southern Finland	46%
2	Western Finland	34%
3	Eastern Finland	8%
4	Oulu region	9%
5	Lapland	2%

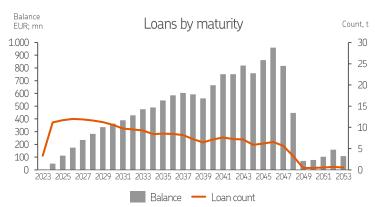




### OPMB EMTCN cover asset pool









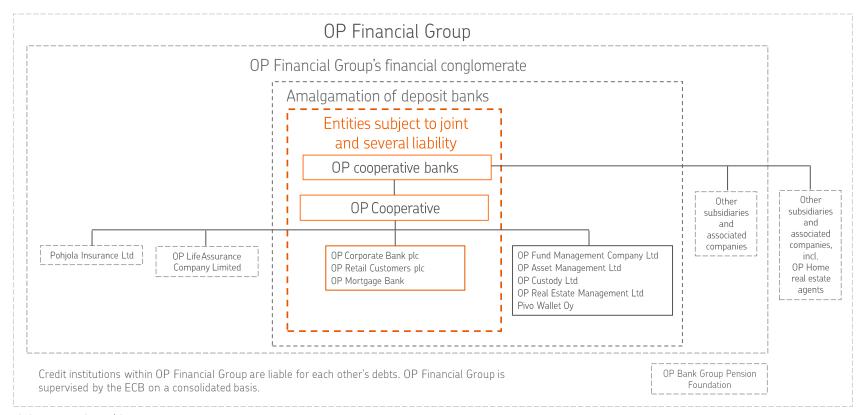
### Intermediary loan process

- Finnish legislation enables OP Mortgage Bank to grant intermediary loans to the member cooperative banks, who indirectly participate in the covered bond issuance process.
- In the intermediary loan process, an intermediary loan contract is made between the member cooperative bank and OPMB. The member cooperative banks allow OPMB to mark mortgages as intermediary loan collateral to the OPMB cover pool in return for funds from the emission.
- The loans eligible as collateral for a covered bond must meet the legal requirements as well as the criteria
  of OPMB's covered bond program and other specified criteria. The member cooperative bank commits to
  preserving adequate intermediary loan eligible loan portfolio for the maturity of the intermediary loans.
  OPMB monitors the adequacy of the collateral daily.
- Once the mortgage loans are registered in the OPMB cover pool via intermediary loan process, they serve as collateral for the covered bonds for the benefit of the noteholders until the intermediary loan expires.





### OP Financial Group's amalgamation structure





### Joint liability

Under the Act on the Amalgamation of Deposit Banks (Laki talletuspankkien yhteenliittymästä 599/2010), OP Cooperative and the member credit institutions are jointly liable for each others' debts.

The member credit institutions include OP Corporate Bank plc, OP Mortgage Bank, OP Retail Customers plc and the member cooperative banks. Insurance companies or other group entities do not fall within the scope of joint liability.

If a creditor has not received payment from a member credit institution on a due debt, the creditor may demand payment from OP Cooperative.

The member credit institutions must pay proportionate shares of the amount OP Cooperative has paid, and upon insolvency of OP Cooperative they have an unlimited liability to pay the debts of OP Cooperative.

OP Cooperative and the member credit institutions are under an obligation to take capital support actions to prevent a member credit institution's liquidation.

Further information on the joint liability available in the Base Prospectuses of OP Corporate Bank plc and OP Mortgage Bank.





### Contacts and financial calendar

#### Investor Relations & Funding



Head of Investor Relations CEO of OP Mortgage Bank Sanna Eriksson



Head of Long-term Funding Treasury Tom Alanen



Senior IR Officer Rating Agency Relations **Eerikki Holst** 



IR ESG Specialist Investor Relations Venla Koljonen



Financial Statements Bulletin 2023 Interim Report for Q1/2024 Half-year Financial Report for H1/2024 Interim Report for Q3/2024 7 February 2024 8 May 2024 24 July 2024 31 October 2024 For more information

www.op.fi/debtinvestors
ESG for Debt Investors
CFO Results Overview
OP Financial Group's reports
Credit ratings



