



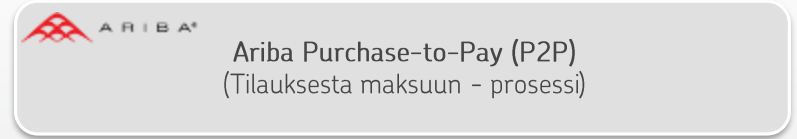
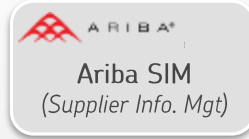
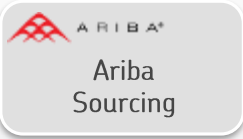
Ariba Procure-To-Pay to OP suppliers

Including new Ariba Network *Light Account* option

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OP's full suite – SAP Ariba



Source – to – Contract process:

- *Ariba Sourcing*
 - *Including e-auction*
- *Ariba Contract Management*
- *Supplier Management - Ariba SIM*

Purchase – to – Pay process:

- Purchase Requisition (OP)
- Approvals (OP)
- Purchase Order (OP → Supplier)
- Receiving (OP)
- Invoicing (Supplier → OP)
- 2- or 3 - way matching (OP)
- Payments (OP → Supplier)

Ariba Network

connecting and digitalizing OP's and suppliers' *Purchase-to-Pay* –process



Changes

- Operating through system
- Invoicing – **Ariba Network** functionality or electronic invoice
- Two options available to manage PO's and invoices:
 - Free of charge *Light Account* or
 - Chargeable *Full Use* account

Benefits

- OP's preferred supplier available in Ariba (P2P)
- OP Groups purchasing volume
- Process improvement
 - 100% electronic process
 - Transparency and tracability of PO's and Invoices
 - Possibility to integrate back-end systems to Ariba
 - Electronic tendering

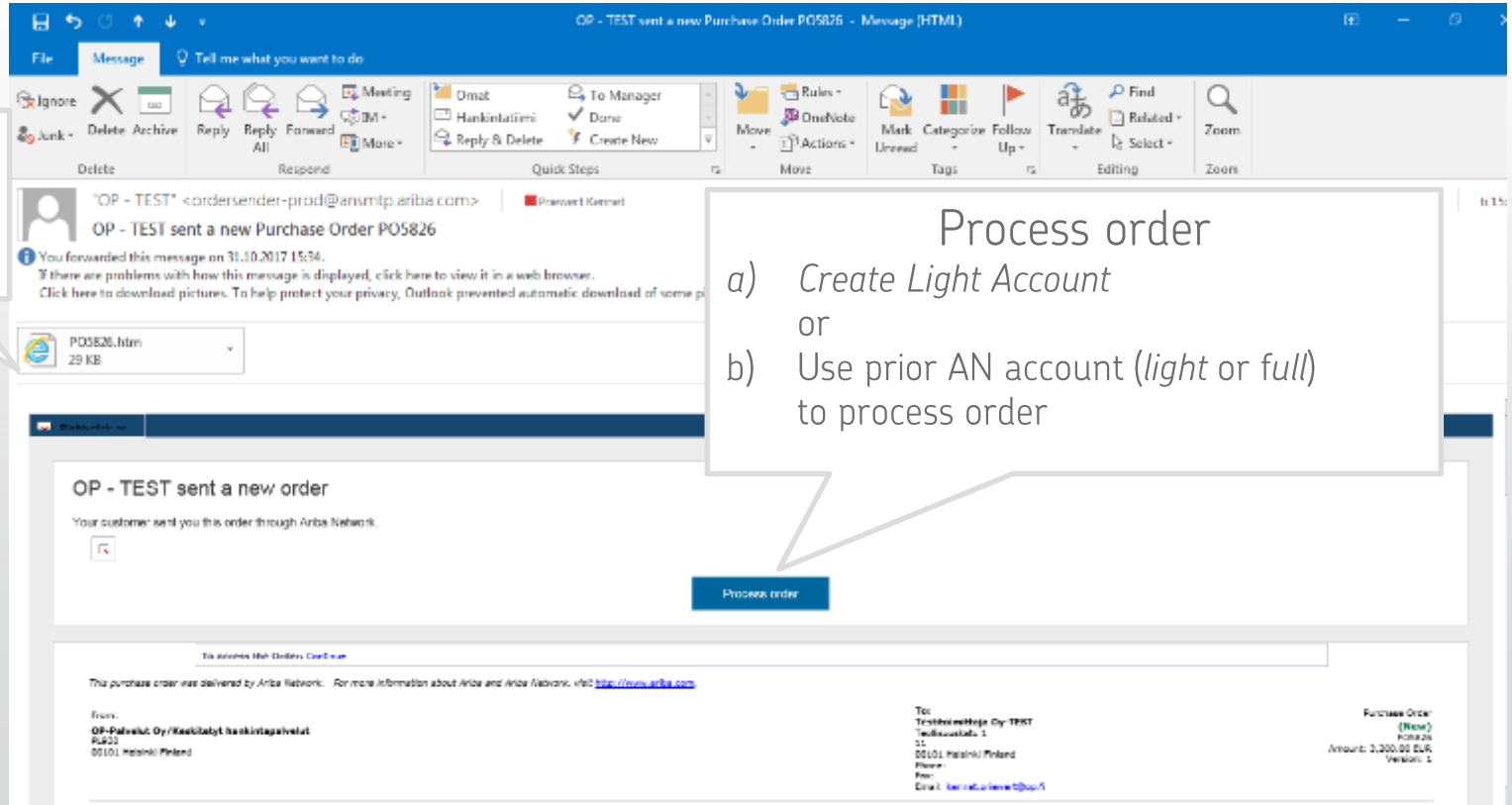
Supplier's alternatives

Ariba Network account or interactive email

NEW

Feature	Light Account (free of charge)	Full Use account
PO management	<ul style="list-style-type: none"> Last 50 PO's are visible in Light Account PO's invoiced amount and status not updated All documents (invoices, order confirmations etc.) related to PO linked to PO 	<ul style="list-style-type: none"> All PO's available in AN account in a summarized view Complete and realtime status of PO's and their invoiced amount All documents (invoices, order confirmations etc.) related to PO available in the account Reporting functionality
Invoicing	<ul style="list-style-type: none"> Invoicing functionality directly from PO Invoice is automatically verified to match PO data Routing or payment status available from the PO 	<ul style="list-style-type: none"> All invoices available in AN account in summarized view Invoicing functionality directly from PO Invoice is automatically verified to match PO Invoice routing and payment status available in realtime Reporting functionality
Ariba Network –fees to Supplier	<ul style="list-style-type: none"> Free of charge Supplier can upgrade to Full Use –account at any given time from Light Account 	<ul style="list-style-type: none"> Chargeable Network Transaction Service Fee: 0,155% from turnover through AN account Subscription package based on transactions http://www.ariba.com/suppliers/subscriptions-and-pricing/supplier-membership-program/pricing
Additional information	<ul style="list-style-type: none"> OP can manage a small and static catalog for supplier <ul style="list-style-type: none"> less than 10 products Version management max. 2 times/ year <p>More information: https://support.ariba.com/Item/view/171398_en?min=0&tools=0&gutter=1&popwin=0&footer=1</p>	<ul style="list-style-type: none"> Ariba Network account is required to manage Supplier catalogs or Punch-In functionality Possibility to integrate suppliers back-end system (PO's and/or invoices) to Ariba

Example of email with light account functionality





Thank you!